Clear Lake Real Estate

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January highlights the ongoing split market in CCISD. A clear break in sales at the \$400k level. Sales for CCISD single family home price bands strong to \$400k, but weak for higher price levels. Prices have risen dramatically, as shown on the "Market Trend" graphs. We're into a bidding situation on price bands to \$400k for *market ready homes*. Overall market is still showing reduced inventory. Need to sell your home? Call ME It may be the <u>perfect</u> time to have your home on the market. Be sure to visit my <u>Market Trend</u> page to learn much more about the state of the real estate market in Clear Lake.

January, 2016 Market Report
Single Family Residential Dwellings

	CLEAR CREEK ISD January 2016 Home Sales by Price											
Price Range	# Sold	Active Listings	Month's of Inventory	Market								
\$0-\$100K	2	3	1.5	Extreme Seller's Market								
\$100-\$200K	57	118	2.1	Extreme Seller's Market								
\$200-\$300K	74	246	3.3	Normal Seller's Market								
\$300-\$400K	28	160	5.7	Normal Seller's Market								
\$400-\$500K	7	80	11.4	Extreme Buyer's Market								
\$500-\$600K	3	48	16.0	Extreme Buyer's Market								
\$600-\$700K	2	31	15.5	Extreme Buyer's Market								
\$700-\$800K	0	11	N/A	No Sales This Month								
\$800-\$900K	0	13	N/A	No Sales This Month								
\$900-\$1M	0	6	N/A	No Sales This Month								
\$1M-\$2M	1	17	17.0	Extreme Buyer's Market								
\$2M-\$3M	0	8	N/A	No Sales This Month								
>\$3M	0	1	N/A	No Sales This Month								
Overall Mkt	174	742	4.3	Normal Seller's Market								
12+ months of	inventory	Extreme Bu	yer's Market	High depreciation								
9-12 months of	inventory	Normal Bu	yer's Market	Moderate depreciation								
6-9 months of	inventory	Balance	d Market	Flat to moderate depreciation								
3-6 months of	inventory	Normal Sel	ler's market	Moderate to high appreciation								
0-3 months of	inventory	Extreme Se	ller's Market	High appreciation								

12 Year Market Snap Shot – Home Sales – Clear Creek ISD (no townhouse, condo, etc.)

174 Closed sales during January 2016

127 Closed sales during January 2009

143 Closed sales during January 2004

1 Month Market Snap Shot 2016 Clear Creek ISD on sold, expired, terminated or leased

It takes longer to NOT sell a house – than it does to SELL a House – see below DOM days on market column!

	Sold – 174 January 2016 CCISD														
	SqFt	Beds	FB	НВ	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt		SP/OLP %	DOM	CDOM	Year Built
Min	896	2	1	0	95000	65.67	92000	64.82	90150	64.82	77 %	72 %	0	0	1945
Avg	2414	3.63	2.28	0.47	255436	105.81	248764	103.05	247380	102.48	98 %	96 %	50.44	55.96	1992
Max	5136	6	5	2	1099000	285.86	1030000	234.06	1030000	234.06	104 %	104 %	489	489	2015
Median	2339	4	2	0	229900	102.99	225000	100.3	223350	99.55	99 %	97 %	24.5	30.5	1993

	Expired – 24 January 2016 CCISD														
	SqFt	Beds	FB	НВ	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	1639	3	2	0	185000	80.47	0	0	0	0	0 %	0 %	20	20	1967
Avg	3749	4.17	3.08	0.75	531060	141.65	0	0	0	0	0 %	0 %	147.38	202.67	1998
Max	13638	10	9	2	3300000	285.33	0	0	0	0	0 %	0 %	415	841	2013
Median	3198.5	4	3	1	332500	106.22	0	0	0	0	0 %	0 %	134.5	157	2002

	Terminated – 53 January 2016 CCISD														
	SqFt	Beds	FB	НВ	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	1500	2	2	0	149950	68.25	0	0	0	0	0 %	0 %	0	6	1963
Avg	3011	3.87	2.64	0.55	473064	157.11	0	0	0	0	0 %	0 %	112.58	145.09	1992
Max	8000	6	6	2	2900000	614.15	0	0	0	0	0 %	0 %	501	693	2015
Median	2766.5	4	2	1	265000	101.06	0	0	0	0	0 %	0 %	<mark>93</mark>	103	1993

	Leased – 57 January 2016 CCISD														
	SqFt	Beds	FB	НВ	List Price	LP/SqFt	Lease Price	LseP/SqFt	Adj. Lease Price	Adj. LseP/SqFt		SP/OLP	DOM	CDOM	Year Built
Min	1016	2	1	0	1200	0.53	1200	0.53	1200	0.53	84 %	84 %	0	0	1938
Avg	2194	3.44	2.18	0.35	1891	0.86	1882	0.86	1882	0.86	100 %	98 %	34.44	38.39	1987
Max	5540	5	4	1	5000	1.35	5000	1.35	5000	1.35	111 %	111 %	147	152	2015
Median	2080	3	2	0	1750	0.88	1750	0.86	1750	0.86	100 %	100 %	<mark>24</mark>	25	1990